

# Property

## Overview

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Our proactive approach with clients who have challenging and complex requirements marks us out as the property broker of choice for our broker partners throughout the world.

**Barnaby Rugge-Price, Board Director, Property**

**The R K Harrison Property discipline comprises four specialist teams (see overleaf) and provides independent wholesale and retail services for its national and multinational clients throughout the US and internationally.**

### **Expertise**

- Independent wholesale marketing services for national and multinational clients
- Customised solutions for clients with complex requirements
- Creating products for specialist brokers & niche markets
- Reinsurance solutions for ceding companies worldwide

### **Credibility**

- The largest independent Property broker in the London, European & Bermuda markets
- Team comprises around 60 people based in London & Bermuda with over 20 market facing brokers

### **Market presence**

- A top three producer of income to most of our markets
- On-island representation in Bermuda



**RKH**  
Insurance  
Brokers

# In the eye of the storm

## North American team

- High Hazard & Natural Catastrophe driven accounts
- Instant market access & fast, efficient turnaround of enquiries
- Direct access to Lloyd's, London Company & European Markets
- Recognised as broker of tough-to-place accounts
- Market-leading underwriter presentations

## Programmes team

- Dedicated to Prior Submit / Binding Authority programs
- Specialising in bespoke solutions for specific organisations and/or North American Retail / Wholesale Brokers
- Current portfolio incorporates some of the oldest and largest programs of their kind in the London / European / Bermudian markets, many with values / exposure in the high hazard areas of North America, as well as smaller and unique products designed for specific geographical areas and exposures

## International team

- International property placements
- Programme design and strategy
- International property broking service
- Global fronting solutions
- Captive reinsurance programmes
- Corporate and in-house broker consulting
- Worldwide market access including London, Bermuda, EU, Asia and Middle East
- Access to independent broker network in key territories including Germany, Central and Eastern Europe, Brazil, North America, Middle East, South Africa, China and India
- Independent facultative reinsurance services:
- Placement strategy
- Broking (incoming & outgoing) and administration
- Claims management
- Access to worldwide facultative reinsurance markets
- Tailored reinsurance solutions including primary, XOL, proportional and non-proportional, buffer layers, stop loss, second and subsequent event, carve outs, NAT CAT only

## Public Entity team

- Dedicated placing and servicing team
- Over 600 (re)insureds with total values in excess of US\$400bn
- Sophisticated programme and open market solutions
- Direct and reinsurance products available for individual entities or large pooling organisations
- Broad range of occupancies including states, cities, schools, hospitals, transit authorities, conference facilities, airports, ports and utilities

## Property client examples

### Heavy Industry

- The world's largest steel company
- A global leader in mining natural resources & metal processing

### Telecommunications/Media

- One of the world's largest telecommunications companies
- One of the leading media companies in the US

### Public Entity

- The largest public entity programme in the US
- The largest JPA in the US

### Retail

- One of the largest general retail companies in the US
- One of the world's largest restaurant companies

### Hospitality

- The largest owner of hotel rooms in the world

### Real Estate

- Two of the top ten REITs and a number of other real estate clients

### Healthcare

- We represent a significant number of healthcare providers, both single location hospitals and regional healthcare systems

### Financial Institutions

- We provide portfolio protections for three of the top ten US banks

### Chemicals

- A leading international producer of nitrogen products

### Barnaby Rugge-Price

#### Board Director

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## R K Harrison Insurance Brokers Limited

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# RKH

## Insurance Brokers