

Marine Overview

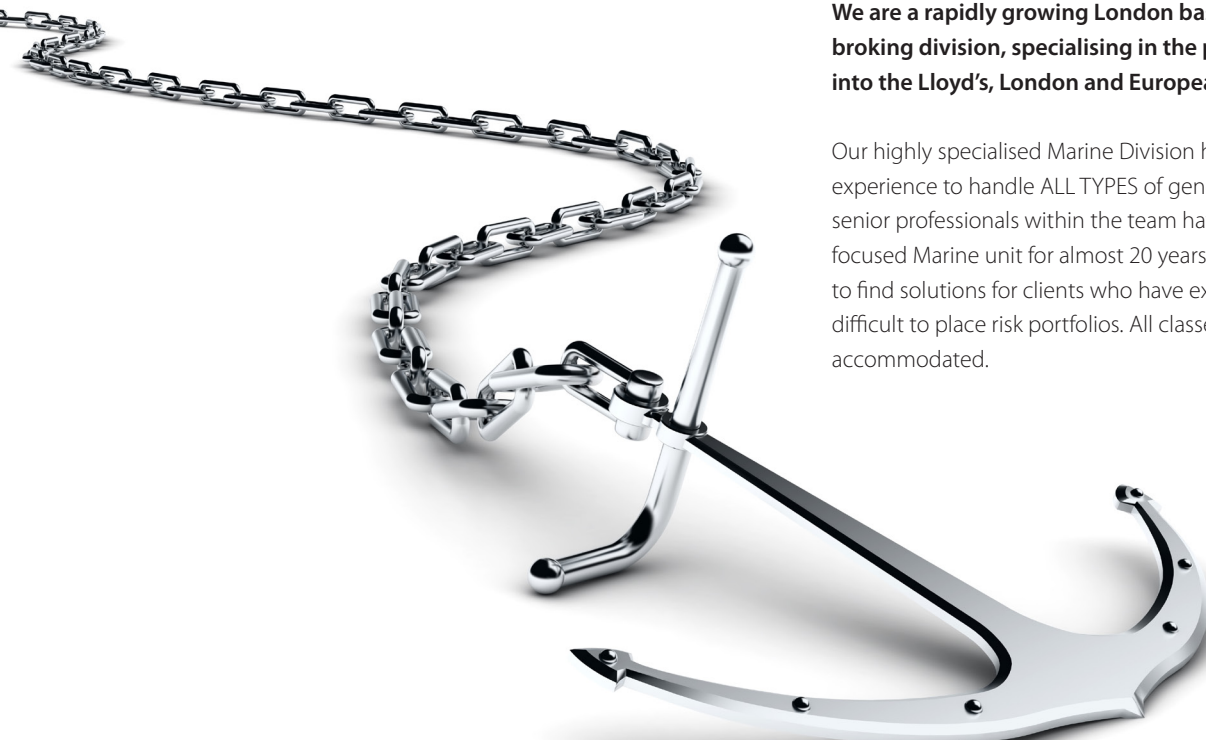
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The senior professionals have been working as a focussed Marine unit for 20 years, giving them the ability to find solutions for clients with diverse, difficult to place risk portfolios.

Michael Boniface, Board Director, Marine Division

We are a rapidly growing London based wholesale marine broking division, specialising in the placement of business into the Lloyd's, London and European markets.

Our highly specialised Marine Division has the knowledge and experience to handle ALL TYPES of general marine business. The senior professionals within the team have been working as a focused Marine unit for almost 20 years, giving them the ability to find solutions for clients who have extremely diverse and difficult to place risk portfolios. All classes of insurance can be accommodated.



Award-winning marine brokers

Our clients

We have two types of clients. Firstly, North American independent retail brokers whom we work with to procure bespoke coverage for large corporations.

Secondly, we work with North American Wholesale Agents and Managing General Agencies, arranging London market specialty facilities and programs to cater for high volume albeit smaller individual premium accounts.

Our industry specialist sectors include:

- Oilfield Service Contractors
- Subsea Service Contractors
- Drilling Contractors
- Commercial Diving Operations
- Port Authorities
- Oil Terminals & Distribution Operations
- Mobile Utilities (Power Barges)
- Ocean Going Vessel Operations
- Casino Operators (Onshore & Offshore)
- Inland River Tug & Barge Operations
- Dredging / Wet Construction Companies
- Commercial Fishing Operations
- Heavy Lift Operations
- Vessel &/or Offshore Structure Shipyard Construction

Product range

- Hull and Machinery plus ancillary Interests
- Loss of Hire
- Mortgagees Interest / Mortgagees Interest Additional Perils
- War Risks
- Terrorism
- Political Risks
- Building / Conversion Risks
- Delay in Delivery
- Cargo & Transit Risks including Stock Throughput
- Onshore / Offshore Asset Physical Damage / Business Interruption
- Primary Marine Liability including:
 - Mutual Protection and Indemnity
 - Fixed Income Protection & Indemnity
 - Maritime Employers Liability
 - Stevedores / Wharfingers Liability
 - Charterers Liability
 - Terminal Operators Liability
 - Port Authority Liability
 - Shiprepairers Liability
- Excess Casualty (Marine / Offshore / Onshore Exposures)
- Contingency Risks / Trade Disruption
- Delegated Authority Programs / Agency Reinsurance for High Volume Mainstream Marine Business



**Best Insurance Broking
Team for Marine**

Reactions Reactions London Market Awards 2010

Michael Boniface
Director of the Marine Division
michael.boniface@rkhb.com
+44 (0)20 7397 4459



R K Harrison Insurance Brokers Limited

One Whittington Avenue, London, EC3V 1LE, United Kingdom
T +44 (0)20 7456 9300 F +44 (0)20 7456 9399 E enquiry@rkhb.com

www.rkhb.com

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